



#### Digital Video for Extension



Video provides...

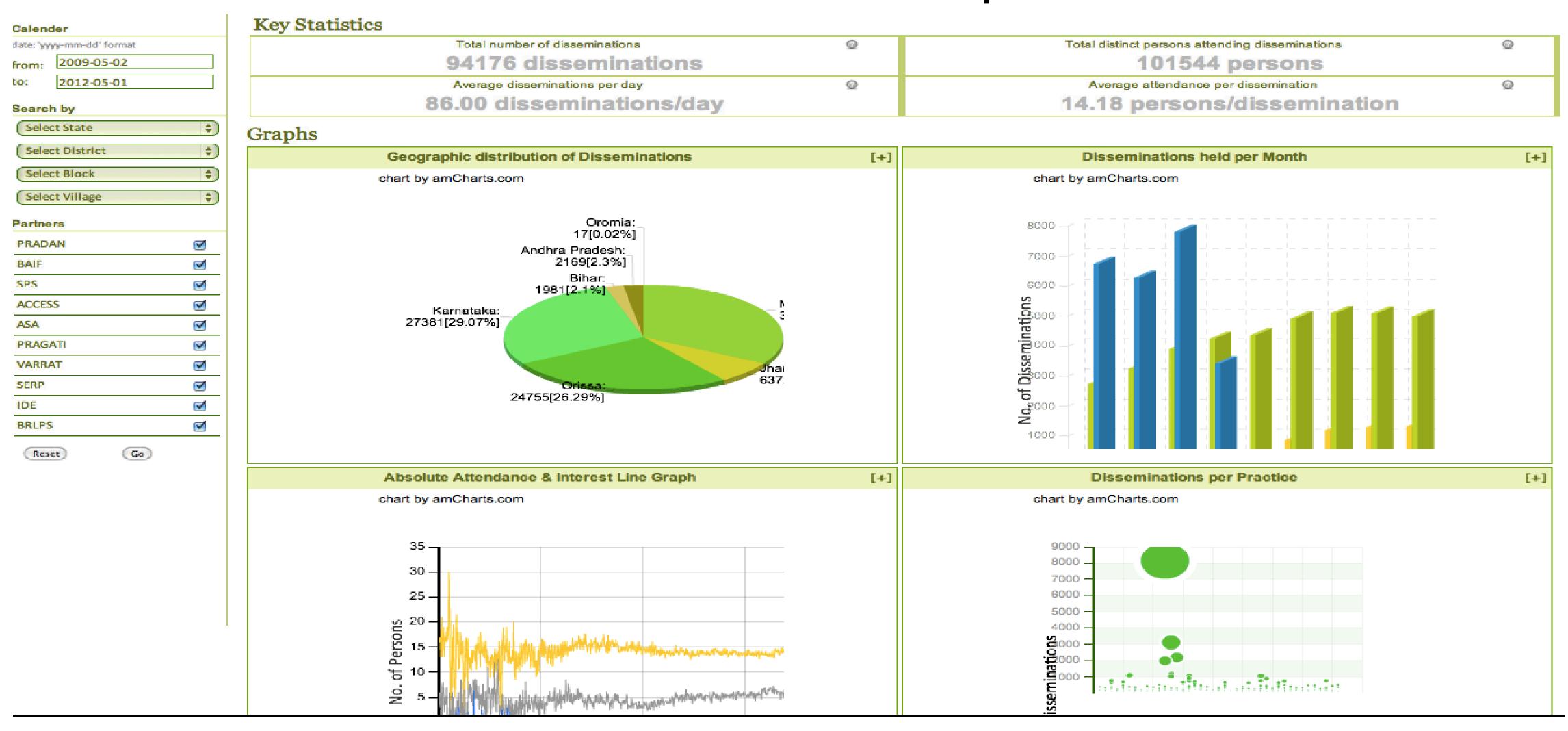
- Resource-savings: human, cost, time;
- Accessibility for non-literate farmers







## Digital Green Analytics: Online, publically-available data dashboards display information captured by COCO relate to videos produced, disseminations and adoptions



#### Why Ethiopia?

- Robust agriculture & health extension structure includes 60,000 frontline workers (called DAs; development agents); extension exists in each district of the country
- MoANR's agricultural extension directorate recognized value of data available through the data management platform (COCO) – farmers being reached; farmers adopting practices during pilots
- MoANR invited Digital Green to embed the "video-based approach" directly into the MoANR's national, public extension structure; Increased our reach from 3 districts across 3 regions to 29 districts across 4 regions during the first year of scale-up; Currently implementing across 68 districts

# Taking the video-based approach pilot to scale in Ethiopia

- Support from the MoANR's Extension Directorate led to creation of Project Management Committee; Regional Technical Advisory Committees
- Saw value in the approach to further strengthen pre-existing extension structure due to quantitative data (farmer adoptions of practices shown) and farmer feedback
- Showcased how pilot could be adapted for scale – IFPRI study
- India visit to better understand how the Golis is embedding the approach



Video production featuring a female farmer and a front-line worker showcasing potato production

### Driving for excellence in design

- On a Federal level, MoANR leads the process of embedding the approach into their pre-existing extension structures
- MoANR *financially resourcing* for equipment (pico projectors, cameras) for further scale-up
- RBoAs *held accountable* for targets; reviews data including farmer feedback to help iterate content, program as a whole



The State Minister for Agriculture and the Extension Director General reviewing the process of entering video-centric data on a mobile phone of a front-line worker



