**Pathways Out of Poverty**

**Pathway Component:** agricultural income; processing & storage

**Date of Design:** 2012  
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**Content Summary**

**Brief Description:** The Pathways Out of Poverty toolkit aims to equip value chain development programmers to design effective interventions that reach and impact the very poor. It summarizes a variety of existing tools that are particularly applicable in the value chain selection and value chain analysis phases of a project, as well as assessment tools that can be used throughout the project cycle.

**Uses:** The toolkit is intended to support value chain projects that include the very poor to catalyze economic development and improve the economic well-being of very poor households.

**Tool Components:** The toolkit has three core sections, each containing different tools:

1. **Situation Assessment:**
   - Participatory Wealth Ranking
   - Targeting the Poorest
   - Stages of Process
   - Income Portfolios
   - Seasonal Calendars
   - Household Expenditure Analysis
   - Household Economy Approach

2. **Value Chain Selection:**
   - Adapted Matrix Ranking
   - Comparative Value Chain Risk Assessment

3. **Value Chain Analysis:**
   - Sensitivity Analysis
   - RapAgRisk Assessment
   - Stakeholder Analysis
   - Equity of Opportunity Analysis
   - Poverty-Focused Value Chain Mapping

**Operations**

**Number of Staff Required:** The toolkit summarizes a variety of other tools; staff required will vary depending on which tools are selected and utilized.

**Time:** The time required will vary depending on which tools the programmers decide to employ.

**Cost of Assessment:** Not specified; the costs will depend on selected individual tools.

**Training:** Training will depend on which individual tools are selected.

**Geographic Targeting:** The toolkit focuses on value chain development programs, which may span multiple geographical areas. The geography will be determined by the value chain selected.

**Type of Data Collection:** The toolkit provides an explanation of a variety of different qualitative and quantitative tools for each section included. These methods vary widely, and it is up to each program to decide which method is most context-appropriate.

**Degree of Technical Difficulty:** The toolkit clearly ranks all tools according to “ease of application,” a subjective assessment of tool complexity, duration of application, and cost relative to the other tools presented. Every tool is ranked either high (high ease of application, relatively less complex and expensive), medium, or low.

**Complements other Resources:** The toolkit is a summary of existing tools relevant to value chain development.